

Revision: December 27, 2016 (Product Information Center, 800-520-5626, www.rightstartmortgage.com)

	Fixed Ra	ite (Purchase	& Rate/Term Refinances) - Fannie	Mae DU		
		Produc	cts: CF30, CF20, CF15, CF10			
Occupancy	Owner Occupied		Second Home		Investment Property	
LTV, CLTV, FICO	Max LTV/CLTV	Min FICO	Max LTV/CLTV	Min FICO	Max LTV/CLTV	Min FICO
1 Unit	95/95%	620	90/90%	620	Purchase - 85/85% Refi - 75/75%	620
2 Units	Purchase & Refi- 85/85%	620	N/A	N/A	75/75%	620
3-4 Units	Purchase & Refi - 75/75%	620	N/A	N/A	75/75%	620
Finance Type		•	Cash-Out Refinances	<u> </u>		
1 Unit	80/80%	620	75/75%	620	75/75%	620
2-4 Units	75/75%	620	N/A	N/A	70/70%	620
	ARM Ra	te (Purchase	& Rate/Term Refinances) - Fannie	Mae DU		
		Prod	ucts: CF10/1, CF7/1, CF5/1			
LTV, CLTV, FICO	Max LTV/CLTV	Min FICO	Max LTV/CLTV	Min FICO	Max LTV/CLTV	Min FICO
1 Unit	90/90%	620	80/80%	620	Purchase - 75/75%; Refi - 65/65%	620
2 Units	75/75%	620	N/A	N/A	65/65%	620
3-4 Units	65/65%	620	N/A	N/A	65/65%	620
Finance Type			Cash-Out Refinances			
1 Unit	75/75%	620	65/65%	620	65/65%	620
2-4 Units	65/65%	620	N/A	N/A	60/60%	620



	P	Purchase & Rate/Term Re Fixed ar roducts: CF30, CF20, CF15,		/1	
	Fico Score	Max LTV w/o sec. fin.	Max LTV w/sec fin.	Max TLTV w/sec. fin.	Max TLTV w/sec. fin.
1 - Unit Primary Residence	640	95%	95%	95%	95%
2-4 Unit Primary Residence	640	80%	80%	80%	80%
Second Home	640	85%	85%	85%	85%
1 Unit Purchase Investment	640	85%	85%	85%	85%
1 Unit R&T Investment	640	85%	80%	80%	80%
2-4 Unit Purchase Investment	640	75%	75%	75%	75%
2-4 Unit R&T Investment	640	75%	75%	75%	75%

	P	Fixed a	reddie Mac LP nd ARMS . CF10, CF10/1, CF7/1, CF5/	/1	
	Fico Score	Max LTV w/o sec. fin.	Max LTV w/sec fin.	Max TLTV w/sec. fin.	Max HTLTV w/sec. fin
1 - Unit Primary Residence	640	80%	75%	80%	80%
2-4 Unit Primary Residence	640	75%	70%	75%	75%
Second Home	640	75%	70%	75%	75%
1 Unit Investment	640	75%	70%	75%	75%
2-4 Unit Investment	640	70%	65%	70%	70%



ARM Information	For 7/1 ARM: Index: 1 YR Libor Caps: 5% init For 10/1 ARM: Index: 1 YR Libor Caps: 5% in	tial adjust. 2% per adjust. ,thereafter, 5% Life tial adjust. 2% per adjust. ,thereafter, 5% Life nitial adjust. 2% per adjust. ,thereafter, 5% Life	Floor: Margin Margin: 2.25% Floor: Margin Margin: 2.25%
Rate at Adjustment	Margin or Initial Rate plus 2%, and is subject to adjustment cap begins with the second adjust On 7/1 ARM, the initial note rate is in effect Margin or Initial Rate plus 5%, and is subject to adjustment cap begins with the second adjust On 10/1 ARM, the initial note rate is in effect	for 84 months; the first interest adjustment is to Life Cap of 5% plus Initial Rate if Index plus In	Margin is greater. Thereafter, a 2% annual calculated by the lower of Index plus Margin is greater. Thereafter, a 2% annual ated by the lower of Index plus Margin or
Products	Fixed Rate (10,15,20,25 and 30-Year) Fixed Period LIBOR ARMs with 30 year term (5		
Borrower Qualification	Fixed Rate: Borrower is qualified at the Note 7/1 and 10/1 ARMS: Qualify at the greater of 5/1 ARMS: Qualify at the higher of the note re	the Note rate or the fully indexed rate.	
Maximum Loan Amount	Minimum Loan Amount is \$75,000.00		
	Units	Continental Us	Hawaii
		Maximum Loa	
	One	\$424,100	\$636,150
	Two	\$543,000	\$814,500
	Three	\$656,350	\$984,525
	Four	\$815,650	\$1,223,475
Underwriting Method	days prior to the Note date of the new refina	or LP "Accept" determination. isions: Refer to DU Refi Plus matrix	
Prepayment Penalty	None		
Occupancy	Primary Residence , Second home, and invest		
Eligible Borrowers		Permanent Resident Aliens allowed with require	ed VISAs); Revocable Trust; Must have valid
	Social Security Number; Maximum of 4 borrov	vers per loan application are allowed.	



	Non-Permanent Required VISAs: A Series (A-1, A-2, A-3), E-1 and E-2, G Series (G-1, G-2, G-3, G-4, G-5), H-1 (includes H-1B and H-1C),
	L-1, O-1A, O-1B, O-2, TN NAFTA for Canadian and Mexican Citizens, TC, NAFTA for Canadian citizens for professional or business
	purpose.
Property	Condo, PUD, SFR, 2-4 Units (excludes manufactured homes, co-ops, condo hotels, leasehold condos, mixed used, agricultural
Types	zoning, acreage greater than 10)
	Condo complex with 4 or less units require that at least 3 out of 4 are owner occupied properties.
	Owner occupancy requirement for condos is no longer applicable for owner occupied and second home. On all investment
	properties, 50% owner-occupancy required.
Qualifying Ratios	Maximum qualifying ratio: Based on AUS Approval
Credit	Non-traditional credit NOT allowed.
	Minimum credit score(s): Minimum required per LTV/CLTV grid
	DU Approve/Eligible
	General Credit Guidelines
	Mortgage lates: subject to LP or DU findings. **related to 30 day lates only**
	Chapter 7 or 11 Bankruptcy: 4 years have elapsed since the discharge or dismissal date to the Application date
	<u>Chapter 13 Bankruptcy</u> : 2 years have elapsed since discharge date to the Application date; 4 years have elapsed since dismissal
	date to the Application date
	Short Sale, "Settled for Less", Deed-in-lieu of foreclosure, Pre-foreclosure: with AUS approval- 4 years waiting period (base on
	Credit report Date) is required. 2 years waiting period (base on Credit Report Date) is acceptable if reason was due to extenuating circumstances as per agency guidelines. Extenuating circumstances must be explained with adequate supporting
	documentation
	Foreclosure: 7 years waiting period is required from completion date to the Application date
	Borrower with multiple BK filings: 60 months since most recent discharged / dismissal
	Mortgages with previous modifications or restructured loans on subject property- 24 month satisfactory Payment record
	require after the date of the recorded modification, and AUS approval.
Max CLTV on Second Liens	The max CLTV is 90% for Closed End Second. For HELOC, we allow up to 95%CLTV.
Income Documents	Base Pay (salary or hourly)
	Paystub + W-2s covering most recent year
	Bonus, Overtime, and Commission < 25%
	Paystub + W-2s covering most recent two-year period
	Commission >= 25%
	Paystub, W-2s, and personal tax returns covering most recent two-year period
	Second Job, not self-employed
	Paystub + W-2s covering most recent two-year period
	Second Job, self-employed



	Personal and business tax returns covering most recent two-year period
	NOTE:
	If borrower's has handwritten paystubs, then we also need a written VOE.
	• For business tax returns, current AUS findings may ask for one (1) year or it may waive the condition for business tax returns. A
	two year history, however, must be documented by business license or CPA preparing tax returns
Down Payments, Reserves &	Gift Funds
Source of Funds	Primary Residence:
	o If the LTV/CLTV is 80.01% and <= 95%, the entire down payment and closing costs may be a gifted from immediate family.
	Second Home: Allowed, but 5% must be from borrower own funds.
	Gift of Equity Allowed on owner occupied and second home purchase.
	Investment Properties: Gifts funds and gifts of equity are not permitted.
	investment respectites. Onto rands and girls of equity are not permitted.
	Reserves are determined by AUS; the following are generally required:
	Additional reserves may be required by DU based on risk.
	Primary Residence with 2-4 units properties needs 6 months PITI
	Investment Properties needs 6 months PITI *refer to multiple financed properties for additional reserve requirements
	Second home or investment property transactions also require 2 months PITI reserves for each additional second home and/or
	investment property. *refer to multiple financed properties for additional reserve requirements
	Seller Contributions: Basis for the limit is now based on CLTV ratio
	Primary Residence and Second Home
	∫ 3%: LTV > 90%
	o 6%: LTV 75.01 -90%
	o 9%: LTV < 75%
	Investment Properties
	o 2%: All LTV/CLTVs
	NOTE: VOD's are acceptable subject to QC, which may delay loan process.
Assets	Allowable Assets for down payment and closing:
	Checking
	Saving
	• 401K (vested 100%) 60% of value or 70% if over 59 ½ years old
	*100% can be used for reserve if the funds are composed of stocks, stock options, bonds and mutual funds
	Stock - 100% of stock value
	Business Funds - must own the company 100% Also requires verification that use of funds will not affect the business.
	Life Insurance - 100% of cash value
	Government Bonds - 70% of redemption value



Student Loan	For all student loans, whether deferred, in forbearance, o	win warman want (not defermed) the landar mount include a mountain properties
		r in repayment (not deferred), the lender must include a monthly payment in alifying the borrower. The lender must use one of the options below to
	documentation supplied by the borrower; A calculated payment that will fully amortize the loan(s) b	nt that will fully amortize the loan(s) based on current prevailing student loan
	The "current prevailing student loans interest rate" can be Education Federal Student Aid in $\underline{\text{E-1-03}}$, List of Contacts.	e found on a variety of websites. For example, see U.S. Department of
	The following table specifies the repayment period to be u	used when calculating a fully amortizing payment.
	Calculating a Student Loa	n Repayment
	Total outstanding balance of all student loans	Repayment Period
	\$1 - \$7,499	10 years
	\$7,500 — \$9,999	12 years
	\$10,000 — \$19,999	15 years
	\$20,000 — \$39,999	20 years
	\$40,000 — \$59,999	25 years
	\$10,000 - \$19,999 \$20,000 - \$39,999	15 years 20 years



	Example: Calcula Balance: \$17,500 Repayment period Interest rate: 4.2	er are fully amortizing payments. Iting an Amortizing Payment It 15 years	the credit report or other documents provided by the stud	dent loan
Multiple Financed Properties	 There is Cash-Out borrower Financec is person Maximum Reserve aggregat 	rs, who own two to ten (2-10) financed properties. If the seasoning is less than six (6) months then all of property has been re-defined as a residential one-tally obligated. A property in the name of a Limited Liability Compared percentage (25%) ownership is no longer included in number of financed properties for a borrower contains RightStart Mortgage will finance a maximum of four requirement for other financed properties will now the Unpaid Principal Balance (UPB) for all mortgages as	an six (6) months since the date of acquisition is now allowed delayed financing guidelines must be met. To four-unit (1-4) property with a mortgage for which the lany (LLC) where the borrower has more than twenty-five a limitation. Sinues to be ten (10). (4) properties for a borrower at one time. be calculated by applying a specific percentage based on the sinues.	oorrower
		One to four (1-4)	2%	



Five to six (5-6)	4%
Seven to ten (7-10)	6%

The aggregate UPB calculation does not include the mortgages and HELOCs that are

- The subject property,
- The borrower's principle residence,
- Properties that are sold or pending sale, and
- Accounts that will be paid by closing (or omitted)

NOTE:

- DU will also include the UPB calculation open mortgages and HELOCs on the credit report that are not disclosed on the online loan application.
- If processing multiple second home or investment applications simultaneously, the same assets may be used to satisfy the reserve requirements for both mortgage applications. Reserves are not cumulative for multiple applications. Funds to close are subtracted from available assets when considering sufficient assets for reserves.

DU Loans: DU is not able to determine the exact number of financed properties the borrower owns or is obligated on. The underwriter must manually apply the Multiple Property policies outlined above. (Loans with 7-10 mortgage properties must be decisioned via DU, otherwise are negligible)

LP Loans: Up to 6 financed properties is permitted with LP. Note: LP is not able to determine the exact number of financed properties the borrower owns. The underwriter must manually apply the Multiple Property and Departing Property reserve requirement policies noted in LP Notes. Reminder: More than 6 financed properties are not permitted for LP loans.

Simultaneous Second Home or Investment Property Transactions

If a lender is processing multiple second home or investment property applications simultaneously, the same assets may be used to satisfy the reserve requirements for both mortgage applications. Reserves are not cumulative for multiple applications.



Example: A lender is simultaneously processing two refinance applications for two investment properties owned by the borrower. The application for property A requires reserves of \$5,000. The application for property B requires reserves of \$10,000. Because the reserves are covering the same properties, the lender does not have to verify \$15,000 in reserves, but only those required per each application.

Examples of Reserves Calculations

Example 1: Three Financed Properties

Occupancy	Outstanding UPB	Monthly PITIA	Reserves C	alculations
Subject: Second Home	\$78,750	\$776	2 Months PITIA =	\$1,552
Principal	\$0	\$179	N/A	\$0
Investor	\$87,550	\$787	\$230,050 x 2% =	\$4,601
Investor	\$142,500	\$905	3230,030 X 2% =	54,001
	\$230,050		Total =	\$6,153

Example 2: Six Financed Properties

Occupancy	Outstanding UPB	Monthly PITIA	Reserves Ca	lculations
Subject: Investor	\$78,750	\$776	6 Months PITIA =	\$4,656
Principal	\$133,000	\$946	N/A	\$0
Investor	\$87,550	\$787		
Investor	\$142,500	\$905	\$345,030 x 4% =	\$13,801
Investor	\$84,950	\$722	3343,030 X 4/ ₀ =	
Investor	\$30,030	\$412		
	\$345,030		Total =	\$18,457



	Example 3: Eight Finance Occupancy	Outstanding UPB	Monthly PITIA	Reserves Calcul	ations
	Subject: Investor	\$78,750	\$776	6 Months PITIA =	\$4,656
	Principal	\$133,000	\$946	N/A	\$0
	Investor	\$87,550	\$787	·	1.
	Investor	\$142,500	\$905		
	Investor	\$84,950	\$722	6420 520 404	627.772
	Investor	\$30,030	\$412	\$629,530 x 6% =	\$37,772
	Second Home	\$124,500	\$837		
	Investor	\$160,000	\$1,283		
		\$629,530	. ,	Total =	\$42,427
Project Attached Condo's over 4				t least 50% of the total units in	
Attached Condo's over 4 Unit Condo Project	conveyed to principal res residence or second home Financial institution-owne occupancy ratio requirem	idence or second home purchase. ed REO units that are for sale ent.	asers. This requirement do	oes not apply if the subject mor	tgage is for a principal
Attached Condo's over 4	conveyed to principal res residence or second home Financial institution-owne occupancy ratio requirem • Properties owned • A field of the incomplete of t	idence or second home purchase. ed REO units that are for sale	(not rented) are considered ue increased by more than 30% appreciation within 90 ted by documented impro	ed owner-occupied when calculars 30% 0 days of loan application.	tgage is for a principal
Attached Condo's over 4 Unit Condo Project	conveyed to principal res residence or second home Financial institution-owne occupancy ratio requirem • Properties owned • A field of the incomplete of t	idence or second home purched. ed REO units that are for salement. d less than 1 year and the value review may be required if >= 3 rease in value must be supporty purchase must be an Arm-Lease.	(not rented) are considered ue increased by more than 30% appreciation within 90 ted by documented impro	ed owner-occupied when calculars 30% 0 days of loan application.	tgage is for a principal



	 1 unit only For LTV > 80%: 2 months PITI Reserves For purchase, 5% of down payment must be from Primary Borrower own funds. Primary borrower must qualify for the full PITIA with gross monthly income up to 100%. Fixed product only
	Non-occupant must be an immediate family member and the non-occupant co-borrower may not be an interested third party in the transaction (i.e. builder or real estate agent). - Color Tourism - Color Touri
	For Cash-Out Transactions:
	 Max cash out at 80%LTV/CLTV If non-occupant is not on the original note, they must be an immediate family member with minimum fico score of 660. Primary borrower must cover a minimum of 50% of the PITIA.
Maximum Number of Financed Properties	 Primary Residence: up to 10 financed properties including the owner occupied property under the 5-10 financed properties program through DU.
	 Second and Investment (Fannie Mae DU): up to 10 financed properties including the owner occupied property. Second and Investment (Freddie Mac LP): up to 6 financed properties including the owner occupied property.
	NOTE: <u>Lender Overlay</u> : The max number of properties a borrower can own is 15.
Recently Listed Properties	 Properties that were listed for sale must have been taken off the market at least one day before the application date For cash out, it's limited to 70% LTV/CLTV (or less if mandated by the specific product, occupancy, or property type) For refinance R&T, it's limited to 80%LTV/CLTV (or less if mandated by the specific product, occupancy, or property type)
Delayed Financing	Allowed
Mortgage Insurance	 LTV/CLTV <= 95% requires a minimum credit score of 620 subject to DU and MI approval. LPMI Single premium allowed for both Fixed and ARM products. Please refer to the product grid above for max LTV/CLTV allowed for either DU or LP.
Attached or Two to Four Unit	 Maximum DTI is subject to current mortgage insurance guidelines and AUS findings. For investment property transactions on attached units in established projects (including two- to four unit projects), at least 50% of the total units in the project must be conveyed to principal residence or second home purchasers. This requirement does not apply if the subject mortgage is for a principal residence or second home. Financial institution-owned REO units that are for sale (not rented) are considered owner-occupied when calculating the 50% owner-occupancy ratio requirement.
Limited Review for Condos	 Please refer to Agency guideline for reduced LTV's for restricted states such as Florida. If a condo is in litigation and litigation is approved, it's always subject to full review regardless of AUS findings.



	LIMITED REVIEW PARAMETERS
	Maximum LTV/CLTV/HCLTV: The maximum LTV/CLTV/HCLTV is dependent upon the method by which the loan is evaluated and decisioned as well as where the property is geographically located Approve/Eligible Loans
	o Primary Residence: 90%/90%/90% (75% / 75% for Florida properties)
	o Second Home: ≤75% / 75% / 75% (70% / 70% / 70% for Florida properties)
	o Investor: Not Permitted
	LP Accept Loans
	o Primary Residence: 90% / 90% / 90% (75% / 75% for Florida properties)
	 Second Home: ≤ 75% / 75% / 75% (70% / 70% / 70% for Florida properties) Investor: Not Permitted
Conversion of Principal Residence to Investment Property	Current Executed Lease Agreement is required. Lender will review and use rental income reflected on lease agreement provided rental income reflected on lease is deemed acceptable and in line with market rents. On loans where ratios are pushed, or underwriter research indicates rents are out of line, a 1007/comparable rental survey will be required.
Unreimbursed Business	For a borrower who is qualified using base pay, bonus, overtime or commission income less than 25% of the borrower's annual
Expenses	employment income:
	 Unreimbursed employee business expenses are not required to be analyzed or deducted from the borrower's qualifying income. This applies regardless of whether unreimbursed business expenses are identified on tax returns (IRS form 2106) or tax transcripts received from IRS.
	 Union dues and other voluntary deductions identified on borrower's paystubs do not need to be deducted from borrower's income or treated as a liability
	The FNMA Guide clearly states tax returns are not required to document these types of income.
	For borrowers earning commission income that is 25% or more of annual employment income, employment expenses must be deducted from gross commission income regardless of length of time borrower has filed expense with IRS.



Property Inspection Waiver

The Property Inspection Waiver Disclosure must be completed prior to ordering loan documents. This only applies to Fannie Mae with AUS findings with PIW waiver with Approve/Eligible findings.

The following transactions are eligible for consideration for a PIW:

- One-unit Properties
- In order for a PIW to be considered, a prior appraisal must be found for the subject property in Fannie Mae's Collateral Underwriter (CU™) data, and that appraisal must be associated with one of the borrowers on the loan casefile
- Rate/Term refinances
- Primary residences, second homes, and investment properties
- When determining PIW eligibility, DU will apply the maximum allowable LTV/CLTV ratios consistent with the published limits in the Fannie Mae Seller Guide
- PIW will not be offered on LTV/CLTV's greater than 80%.
- Special Feature Code 801 must be in the DU findings.

The following transactions are not Eligible for PIW Waiver:

- Purchase Transactions
- Cash out refinances, condominiums, leasehold properties, construction to permanent transactions, high balance mortgage loans, 2-4 unit properties
- DU case files that receive an ineligible consideration.
- Properties currently listed for sale are not eligible.
- LP Transactions
- Non-Arm's Length Transactions
- Purchase transactions where the borrower is purchasing an REO property, or the last transaction on the subject property was a foreclosure **REGARDLESS** of whether a lender receives a PIW offer
- The final submission to DU must reflect PIW recommendation to be eligible. Subsequent submissions to DU which result in the loss of a PIW waiver are not eligible.
- Resubmission of loan casefiles to DU are required when (a) material changes have occurred-such as property address, occupancy, transaction type, loan amount, CLTV, fico; or the loan has not closed within four months of receiving a PIW offer.
- When a lender obtains an appraisal and also receives a PIW offer, the PIW may not be exercised.

There will be situation that lender needs to obtain an appraisal, even though PIW was offered on the loan casefile. Examples are:

- When the lender has reason to believe that fieldwork is warranted based on subsequent events such as a hurricane or other natural disaster.
- A purchase transaction where the borrower is purchasing an REO property, or the last transaction on the subject property was a foreclosure
- When the lender is required by law to obtain an appraisal